

**Тексти і завдання до теми: „A Job for Life”.**  
**Складені старшим викладачем кафедри іноземних мов**  
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**Vocabulary**

- 1. In groups think of the most prestigious areas of professional activity and recall the jobs related to them.**

Why are these jobs so popular?

- 2. Classify the items in the list of job requirements according to the categories in the table. Add your own ideas.**

a sharp mind

ambition

creativity

numeracy and literacy

artistic ability

dedication

administrative skills

individuality

initiative

ability to work to tight deadlines

physical strength

teamwork skills

leadership

ability to work under pressure

flexibility

SKILLS	QUALITIES	ABILITIES

- Say which skills and abilities are needed to be successful for your job.
- Give reasons for your viewpoint.
- What would you like to get from your job?

Write a list of your expectations in term of:

- satisfaction
- salary
- workload/intensity
- leisure time
- additional benefits
- holidays

Examples: *I'd like to be able to buy everything I want with my salary.*

*I'd rather have flexible working hours than stay in office from 9 to 5*

## Reading

1. Look at the titles of the four job profiles and write which skills and abilities from the list you have made are necessary for each career.
2. Read the job profiles and check whether you were right.

### **A.**

**Sales** involves above all effective communication. It starts with identifying potential buyers of a product and their needs. The salesperson then has to explain how the product will meet these needs. While many sales representatives travel to find their customers, others spend the majority of their time selling by phone. To succeed in sales you need to be confident, persistent, determined, highly motivated and a good team player. Many sales jobs offer commission or bonuses for good performance and also perks such as company cars. New recruits are usually trained on the job.

1. **Bonus** here means:

- a) promotion
- b) extra money as a reward.

2. Do people have to pay for company car?

3. Where else can you get a bonus?

4. **Recruit** here means:

- a) a person who has recently joined the company
- b) a person who has just been moved to a more important job.

### **B.**

**Chef.** Service industries are growing fast in most countries. Hotels, restaurants, pubs, clubs and fast-food outlets are growing in number and all of them need staff, including chefs who are responsible for preparing food. Most chefs are trained in colleges before they enter the catering industry, where they can work their way up to the position of head chef. A head chef is responsible for the whole kitchen, including supervision of staff and trainers and planning and budgeting menus.

1. Are there many different vacancies in this profession?

2. **Work one's way up** means:

- a) climbing up
- b) being given a better, more responsible job.

3. What does **supervision** mean here?

4. A **trainee** is a person who:

- a) gets or improves his/her professional qualifications
- b) has recently joined an organization.

### **C.**

**Graduates in the Police Service.** Are you a university graduate who doesn't enjoy the thought of being behind a desk from 9 to 5, answering the phone and making

coffee? If that's the case, you may want to consider joining the police force. The police offer excellent opportunities for graduates and are keen to promote intelligent young people within the service. You'd start by serving a minimum of two years as a constable, mostly patrolling the streets. You should be prepared for shift work which will play havoc with your social life. But if you cope with all the challenges you will be ready for promotion, first to sergeant and then to inspector. This is the position of leadership which involves evaluating your colleagues' performance, anticipating difficulties and moving people and equipment to the right place at the right time. You'll have a lot of responsibility.

1. **To promote** means:

- a) *not to be allowed to leave the job*
- b) *to give a more important job or rank in an organization.*

2. *What are the ranks they get as a result of promotion?*

3. **Shift** here means:

- a) *a period of time*
- b) *a team of people.*

4. **Challenges** are:

- a) *difficulties of the first years in the police*
- b) *difficult tasks that require some skills and abilities.*

#### **D.**

**Holiday Representatives and Tour Guides.** This is a job which requires you to be tactful and to stay calm under pressure. You'll have to deal with the problems and needs of holidaymakers, but you'll also have to know the area you are working in and plan trips and tours that will please everyone. The perks include free travel and living abroad. However, you will have to go where your company sends you, which may be anywhere from the peaceful Maldives to the noisy club scene on the Costa del Sol. You don't need to be a graduate to work in the travel industry, but an extensive knowledge of the world and experience of travel is definitely a plus for job applicants.

1. *What do holiday representatives get as well as their salary?*

2. Read the profiles again . which ones say that:

- a. This position may affect the free time you have to spend with other people.
- b. This position doesn't require specific qualifications.
- c. Success in this career is very much determined by your professional qualities.
- d. This profession combines working in an office and moving around.
- e. The position requires an ability to control people.
- f. The employer is very interested in the career development of these employees.
- g. The employee should be ready to work in various countries.

h. This position involves a fixed period of initial training.

3. Answer the questions after each profile text.

### **Vocabulary**

**1. Fill the gaps with the words from the box.**

Challenge, trainees, supervision, perks,  
recruits, worked, promoted, shift, bonus

- a) I'm looking for a job with a bit more ....
- b) In three years she ... her way up to the position of senior manager.
- c) The new ...will start next week.
- d) The young army officer was ...to the rank of captain.
- e) This exam should be conducted under close ...
- f) A lot of people are not prepared for ...work – it is difficult for them to work at night or at unusual times.
- g) I don't have to pay for this meal – it is one of the ...of the job.
- h) People who stay more than two years in this job get a special ...
- i) New ...to the police force are always welcome.

**2. Complete the table with the appropriate form of the words.**

NOUN	ADJECTIVE
ambition	
creativity	
abilities	
dedication	
flexibility	

**3. Complete the gaps with appropriate words the table (Ex.2).**

- a) My ...is to become a pilot.
- b) Oh, this new trainee is working hard. – Yes, he's certainly ...but really not very talented.
- c) When should I start this course? – Oh, we can be ...about your starting date.
- d) I am sure Ann will cope with her responsibilities. Nobody doubts her ...as a manager.
- e) He came up with a really ...solution to the problem.

**4. Complete the sentences below with appropriate noun as in the example.**

*Example: He is my employer. He owns a small restaurant. I have worked in his restaurant for five years. I am his employee.*

- a) She is my trainee. She has been trained for two months.  
I taught her basic skills in marketing. I am her .... .
- b) He is my doctor. He always comes when somebody in the family is ill.  
When I am unwell I ask his advice. I am his .... .
- c) She is my hairdresser. She can arrange your hair in different styles: from traditional to avant-garde.  
I come to her once a month. I am her .... .
- d) He is an interviewer. He is going to ask me some questions to write a newspaper report.  
I am an .... . I am ready to answer his questions.

### **Speaking**

**Think of the job you would like to choose and answer the questions.**

1. what qualities do you have / lack?
2. What job would you like to choose? Why?
3. What do you like / dislike about this job?
4. Which job may suit your wish and personal qualities?

**In groups exchange your ideas about the job you have chosen.**

- Ask for your classmates' advice about your choice.
- Decide whether your ambitions are realistic.

### **Writing**

You are going to write an essay for a foreign recruitment company working with young people from different countries. They want to know what the most popular jobs among young people in Ukraine are. The title of your essay is "A job I'd choose. / A job I 'd never choose."